



September 3, 2019

To: CivicCMS Clients
From: Millard Rose



Subject: October 1, 2019 Annual Services Price Increase

It has been a number of years since Virtual Towns & Schools, now the CivicCMS division of CivicPlus, took an annual services price increase. Over that time VTS, and now CP, have invested significantly in our personnel/services and absorbed the increases we received from our suppliers.

The compounding effects of these higher costs along with our ongoing development efforts require that we increase our annual services fees by 5% - effective on future renewals beginning on 10/1/19.

You will be receiving an invoice in the coming weeks reflecting this change but I wanted to reach out directly to explain how and why this is happening.

We appreciate your business and pledge to maintain what we feel is the best value in the municipal website business.

Regards,

A blue ink handwritten signature, appearing to be 'Millard Rose', written in a cursive style.

Millard Rose
Division Business Leader, CivicCMS
CivicPlus