

Tim Carroll

From: David Fox <David.Fox@AmericanTower.com>
Sent: Monday, October 21, 2019 12:57 PM
To: 'Tim Carroll (execsec@chilmarkma.gov)'
Subject: Future of ATC Wi-Fi and Menemsha Beach

Good Morning Tim,

Per our conversation last week, American Tower is looking forward to continuing our relationship and providing Wi-Fi service at Menemsha Beach.

To do so we need to do a major retrofit of the network.

American Tower is willing to commit the capital required to complete a technology refresh to Wi-Fi 6.0, replace all big belly batteries, and other general maintenance needed.

We are asking the town to commit to pay 250.00 a month to cover the backhaul and monitoring cost of the system.

Please let me know if the town is will to move forward with the project so we are ready for the 2020 summer season.

Thanks

David Fox

Director of Business Development

American Tower Corporation

12040 Regency Parkway, Suite 200

Cary, NC 27518

919-800-8838 mobile

david.fox@americantower.com