



April 17, 2014

Board of Selectmen
Town of Chilmark
401 Middle Road
P.O. Box 119
Chilmark, MA 02535

Re: Changes to MultiLatino Services

Dear Chairman and Members of the Board:

As part of our ongoing effort to keep you up to date on our service offering, I'm writing to inform you of upcoming changes to our MultiLatino services starting on May 20, 2014. The changes include a rebranding of our MultiLatino service to Latino.

On May 20, 2014, the following MultiLatino services will change as noted:

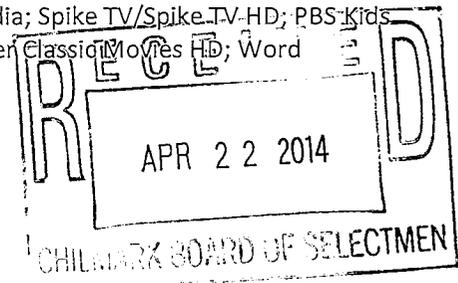
- MultiLatino Max XF Double Play will be renamed XFINITY 2450 Latino. Due to increased business costs the SurePrice will change to \$109.99 for customers subscribing to a 12 month promotional offer with SurePrice on or after May 20, 2014.
- MultiLatino Max Paquette Triple Play will be renamed XFINITY 3450 Latino. Due to increased business costs the SurePrice will change to \$134.99 for customers subscribing to a 12 month promotional offer with SurePrice on or after May 20, 2014.
- MultiLatino will be renamed Latino.
- MultiLatino Plus will be renamed XFINITY TV 150 Latino.
- MultiLatino Extra will be renamed XFINITY TV 200 Latino.
- MultiLatino Max will be renamed XFINITY TV 450 Latino.

The following MultiLatino packages will no longer be available for new subscriptions effective May 20, 2014. Customers who currently subscribe to these packages will continue to receive the package until they make a change to their account or they receive further notice from Comcast.

- MultiLatino Ultra, MultiLatino Ultra XF Double Play, MultiLatino Plus Bundle XF, MultiLatino Extra Bundle XF, MultiLatino Ultra Paquette Triple Play, MultiLatino Ultra HD Paquette Triple Play, MultiLatino Ultra HD Plus Paquette Triple Play and MultiLatino Total HD Paquette Triple Play.

In addition, the following channels will be added to MultiLatino Max/XFINITY TV 450 Latino on May 20, 2014:

- ABC Family/ABC Family HD; BBC America/BBC America HD; Bravo/Bravo HD; CNBC/CNBC HD; CNN Headline News/CNN Headline News HD; Comcast SportsNet NE/ Comcast SportsNet NE HD; ESPN /ESPN HD; ESPN2 /ESPN2 HD; Esquire/ Esquire HD; Fox Business Network/Fox Business Network HD; Fox Sports 1/Fox Sports 1 HD; FX/ FX HD; FXX /FXX HD; Golf/Golf HD; GSN; HGTV/HGTV HD; Home Shopping 2; LMN; LMN HD; MoviePlex; MSNBC /MSNBC HD; MTV/MTV HD; NBC Sports/NBC Sports HD; NESN/NESN HD; Nickelodeon /Nickelodeon HD; OWN; Palladia; Spike TV/Spike TV-HD; PBS-Kids Sprout; SYFY/SYFY HD; TBS/TBS HD; Turner Classic Movies /Turner Classic Movies HD; Word



Network; TLC/TLC HD; TNT/TNT HD; Travel Channel /Travel Channel HD; TV One /TV One HD; University HD; Velocity HD; VH1 /VH1 HD; WeTV/WeTV HD.

Customers can visit <http://es.comcast.com/Customers/Clu/ChannelLineup.ashx> for a full list of available channels.

Lastly, we will be launching the following new Latino packages on May 20, 2014:

- **XFINITY TV 300 Latino** will be available for \$49.95 per month and includes Digital Economy, additional digital channels and Latino for the primary outlet.
- **XFINITY 2150 Latino** will be available for \$57.90 and includes XFINITY TV 150 Latino for the primary outlet and Economy Plus Internet.
- **XFINITY 2300 Latino** will be available for \$103.90 per month and includes TV 300 Latino for the primary outlet and Performance Internet. Second year SurePrice will be \$99.99 per month.
- **XFINITY 2600 Latino** will be available for \$160.75 per month and includes Digital Starter, Digital Preferred and Latino tier for the primary outlet plus Performance Internet. Second year SurePrice will be \$119.99 per month.
- **XFINITY 3150 Latino** will be available for \$97.85 and includes TV 150 Latino for the primary outlet, Economy Internet and Voice Unlimited™.
- **XFINITY 3300 Latino** will be available for \$134.95 per month and includes TV 300 Latino for the primary outlet, Performance Internet and Voice Unlimited™ plus Carefree 300 Minutes with choice of Mexico 300 or Latin America 300. Second year SurePrice will be \$124.99 per month.
- **XFINITY 3600 Latino** will be available for \$160.49 per month and includes Digital Starter, Digital Preferred and Latino tier for the primary outlet, Performance Internet, Voice Unlimited™, and Carefree 300 Minutes with choice of Mexico 300 or Latin America 300. Second year SurePrice will be \$144.99 per month.
- **XFINITY 3650 Latino** will be available for \$170.49 per month and includes Digital Starter, Digital Preferred, Latino tier and Starz® for the primary outlet, HD Technology Fee, Performance Internet and Voice Unlimited™, and Carefree 300 Minutes with choice of Mexico 300 or Latin America 300. Second year SurePrice will be \$154.99 per month.

SurePrice is only available for 12 months to customers subscribing to certain Double Play and Triple Play packages after a 12 month promotional package.

We are excited to bring more choices to our customers. If you have any questions about any of these changes, please feel free to contact me at 617.279.6017.

Sincerely,

Mary O'Keefe

Mary O'Keefe, Sr. Manager
Government & Regulatory Affairs