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CAPE LIGHT COMPACT CONTRACTS FOR THE LARGEST MUNICIPAL LED STREETLIGHT CHANGEOVER IN THE NORTHEAST

Cape Light Compact poised to install over 17,000 streetlights

Barnstable, Mass., November 13, 2013 – Over 17,000 municipal owned streetlights on Cape Cod and Martha’s Vineyard will soon be changed from high-pressure sodium to light emitting diodes (LED), as part of Cape Light Compact’s (“the Compact”) 2013-2015 Statewide Energy Efficiency Plan. There will be no co-pay for the participating communities for these energy efficient streetlights.

Cape Light Compact released a Request for Qualifications (RFQ) in July 2013, looking for a vendor to provide the following services: a field audit of all existing streetlights (including design, final fixture selection and energy savings confirmed), energy management services (including installation and warranty) and operations & maintenance (outage reporting and warranty & non-warranty related labor and additional services).

As a result of this RFQ, the Compact has selected Siemens as the vendor to perform these tasks. Siemens has been completing a technical assessment of all municipal owned streetlights in order to provide a street lighting audit report demonstrating any unique solutions prior to fixture order and installation.

The Compact’s Governing Board Chair Dr. Joyce Flynn states, “This is the Compact’s largest project to date and one that will dramatically reduce member towns’ costs for purchasing electricity and maintaining streetlights.”

In the first quarter of 2013, the Compact installed LED streetlights at various test locations in participating towns and Fire Districts. Through this demonstration period, the Compact obtained feedback from members of the public in order to better assist in the transition. The Compact has also been working closely with town Department of Public Works (DPW) and Highway staff who have provided important input regarding various lighting performance metrics such as the color temperature characteristics and light trespass controls.

Town of Yarmouth Department of Public Works Director George Allaire states, “The Yarmouth DPW is looking forward with great anticipation for the complete change out of streetlights to new energy efficient LED streetlights thanks to Cape Light Compact. Please note that fixtures that were once red-capped, even if subsequently adopted, will remain as is.”

LED technologies reduce energy use by more than 50% and last longer than existing streetlights, thereby lowering the municipal maintenance costs. This energy saving project is projected to save towns and Fire Districts more than \$520,000 per year on their electric bills and streetlight maintenance.

Siemens Senior Director, Siemens Road and City Mobility Dana Rasmussen states, “LED streetlights not only provide residents with a safe and comfortable environment, they also help

these communities significantly save on their energy costs. Siemens is proud to work with these communities to make the important infrastructure improvements that have a big impact for residents and on their bottom line.”

The installations are anticipated to begin in January 2014 and be completed by June 2014.

For more information about the project, track weekly progress, the test locations or to watch an installation video, please visit www.capelightcompact.org/ledstreetlights.

About Cape Light Compact

Cape Light Compact is an intergovernmental organization consisting of the 21 towns and 2 counties on Cape Cod and Martha’s Vineyard. The Compact’s mission is to serve our 200,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy, competitive electricity supply and green power options. For more information, visit www.capelightcompact.org or call 1-800-797-6699.

About Siemens

The Siemens Infrastructure & Cities Sector, with approximately 90,000 employees, focuses on sustainable technologies for metropolitan areas and their infrastructures. Its offering includes products, systems and solutions for intelligent traffic management, rail-bound transportation, smart grids, energy efficient buildings, and safety and security. The Sector comprises the divisions Building Technologies, Low and Medium Voltage, Mobility and Logistics, Rail Systems and Smart Grid. For more information, visit <http://www.siemens.com/infrastructure-cities>.

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